

Texas Association of Staffing's

State of Staffing Texas 2016
Annual Conference
April 5-6, 2016
Marriott City Center, Dallas



- 8:30 a.m. **Conference Registration Opens**
12th Floor Conference Center
- 9:30 a.m. **TAS Annual Meeting**
- 10:15 a.m. **Morning kick off keynote – Allyson Byrd – Money Movers International, LLC**
12th Floor Conference Center Pearl A and B
- 11:15 a.m. **Coffee Break with Exhibitors**
12th Floor exhibit area
- 11:45 a.m. **Keynote Lunch** *Sponsored by *
Presentation of “Kate Hill Award”
Keynote Speaker – Allen B. West – President and CEO of Policy Analysis
12th Floor Conference Center Pearl A and B *Sponsored by *
- 1:30 p.m. **Exhibit Hall Open (beverages)**
- 1:45 p.m. **Breakouts**
Workers Compensation: The New Texas Experience Modifier, What Changed? – Jamie Debellas, Brown and Brown Insurance
Crocket A
Recruiting Trends – Data and Technology – Paul Burgess, Career Builder
Crocket B
- 2:45 p.m. **Break with Vendors (snacks and beverages)** *Exhibit area* *sponsored by *
- 3:15 p.m. – 4:30 p.m. ***The Affordable Care Act: What’s Happening Overall to Your Business and What You Can Do About It*** – George Reardon, Attorney and Counselor at Law
Crocket A
OSHA Fines or New Clients, Your Choice! – Tom Landry, CEO Allegiance Staffing
Crocket B
- 5:30 pm. **Cocktail Reception** *Sponsored by *
Cambridge/Somerset Ballroom

6:15 p.m. **Industry Leader Casino Night**
Cambridge/Somerset Ballroom

Day 2, April 6, 2016

8:00 a.m. **Breakfast with Vendors**
12th floor Conference Center

sponsored by  AKKEN
Cloud
Staffing Recruiting Solutions

8:00 a.m. **Registration Opens for All Day Sales and Recruiting Immersion Programs**
Normandy and Champagne Conference Rooms

9-4:00 p.m. **All day Sales and Recruiting Immersion Programs**
Normandy and Champagne Conference Rooms Registration required

Sales Acceleration for Staffing Workshop – Jack Litzelfelner, [Next Level Sales Consulting](#). *How to Sell Like the Top Performers in the Industry. Registration is required*

Recruiter Workshop - Jordan Rayboy, President and CEO of Rayboy Insider Search and a [Pinnacle Society](#) Member – Join Jordan for a full day recruiter training teaching *Riding the Recruiting Wave, The Power of Leverage, Recruiting Rock Stars in a Candidate Driven Market and Injecting Urgency and Accountability into The Hiring Process to Close More Deals*. *Registration is required*

9:00 a.m. **Texas Employment Trends** – Mick Normington Business Specialist, Texas
Workforce Commission
12th Floor Conference Center Pearl A and B

10:15 a.m. **How the Government is Coming for Your Clients in 2016** – Stephen Dwyer,
ASA General Counsel
12th Floor Conference Center Pearl A and B

11:15 a.m. Conference Adjourns